

TELEMEDICINE

Request for Proposal (RFP)

Responses to Vendor Inquiry

Submission Deadline: May 16, 2024 at 11:00 AM CST

Huntsville Hospital Health System

Huntsville Hospital Health System hopes to expand its telemedicine services to support inpatient and outpatient telemedicine across its North Alabama footprint. This will increase rural access, reduce delays in care, prevent unnecessary hospital transfers and keep patients closer to home – all backed by the trusted experience and world-class care of Huntsville Hospital Health System

INQUIRIES

Updated: May 15, 2024

Request to verify quantity of requested carts and support.

Pricing should include 30 telemedicine carts with support plan.

Request to verify quantity of requested stethoscope peripherals.

Pricing should include 30 peripheral stethoscopes with standard support.

Request to verify provider-to-provider consult software integration requirements.

Pricing should include software to facilitate synchronous provider-to-provider consults. We are seeking a fully integrated product for Oracle Cerner facilities and acknowledge the importance of allowing for flexibility in the integration timeline to ensure a successful implementation. Workflow should include single sign on for providers.

Request to verify inclusion of scheduled and on-demand visits.

Pricing should include the provision for scheduled visits. The vendor should demonstrate the capability for on-demand scheduling to accommodate future scalability.

Request to verify inclusion of asynchronous heart failure program.

Pricing should encompass an asynchronous virtual platform tailored for providing telemonitoring and facilitating self-care management for patients diagnosed with heart failure.

Request to verify pricing structure.

Prospective vendors should provide a comprehensive cost breakdown covering a 5-year period, accompanied by an annual breakdown for each year.

Request to verify Play/App Store versus website implementation.

HHHS is seeking a WebRTC solution.

Request for information regarding HHHS network and server environment.

Firewalls, routers, and switches are Cisco.

Servers are Cisco, Dell, HP, and IBM.

Does HHHS have the ability to provision existing VPN bandwidth for this project?

Yes.

Are any payment gateways utilized during current process?

No.

Request to verify required form for submission.

Prospective vendors are required to complete ATTACHMENT 1 – Requirements Questionnaire.

Request to verify management of Cerner/Oracle health data.

Data is managed hybrid.

Request to verify smart scale integration.

HHHS is seeking a vendor who is able to integrate with commercially available smart scales.

Request to clarify fleet monitoring services.

HHHS seeks fleet monitoring services to oversee the connectivity and functionality of all vendor-supplied telemedicine carts within the HHHS network. This includes proactively monitoring the hardware and software components of the carts to ensure they are operational and ready for immediate use by clinical staff.